



RAY NEXUS LLC



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# GOAL

## Our Goals

We are seeking to align with investors, lenders and PE firms interested in the acquisitions we aim to finalise. We are mainly focusing in the Healthcare, Manufacturing and Wholesale Distribution

## Our Mission

Our mission is to acquire businesses in Manufacturing, Healthcare and wholesale Distribution that can grow through developing new products and services aligned with their core business or through additional acquisitions.



# ***INDUSTRY***

## **Manufacturing**

Manufacturing is becoming global, technological advancements.

Manufacturers in the United States account for 11.39% of the total output in the economy.

Total output from manufacturing was \$2,3 billion in 2018.

## **Healthcare**

Health Care sector is worth \$8.45 trillion, with an annual growth rate of 7.3% since 2014.

Forecast for healthcare industry will continue to grow. In the US alone, the market size will increase by \$808 billion by 2021

## **Wholesale & Distribution**

With annual sales of about \$7 trillion, the US wholesale distribution industry includes about 330,000 companies.

The output of the US wholesale distribution industry is forecast to grow at an annual compounded rate of 5 percent

# ACQUISITION CRITERIA



- We are looking for acquisitions that are profitable and have a net revenue between \$1-10 million.
- We are looking for existing owners that have developed a solid organization but are looking to step aside and have not aggressively promoted the company in the preceding years.
- We are willing to recruit new management.
- Companies that have a niche that is more resistant to being displaced by being integrated into large EMR suites such as Epic or Cerner.
- Companies that have a niche that can be built onto through new products/services to existing clients or exist in a fractured market that can be consolidated through additional acquisitions or stronger emphasis on sales development.
- We are looking for a medium-long range holding period (at least five years) and to provide investors with ongoing dividends



# ***TARGET AREAS***

- Medium size industry businesses.
- Integration/Interfacing tools for interoperability.
- Increasing B2B contracts
- Government contracts for manufacturing
- Increase in Online presents and marketing
- Acquire similar businesses in same industries

We believe these areas offer opportunities for alignment with associated products and services that can be used to grow existing customer revenue and to attract new customers through product suite offerings.





# ACQUISITION STRATEGY

- We are interested in but not requiring seller financing.
- We would like to maximize equity investor participation to allow the acquisition to use existing revenue for growth, development, future acquisitions.
- We are interested in including debt financing but not maximizing allowable leveraging.
  - This is provide the acquisition without large debt service payments and to allow for dividend payments to equity investors.

# ***INVESTOR CRITERIA***

We are looking for investors with an interest or experience in Manufacturing, Healthcare or wholesale & Distribution

Investors with an interest in medium-long term investments.

Investors that are interested but not expected to provide feedback and suggestions on operational improvements or industry trends

Investors with 100-500k of funds willing to invest in M&A deals, and get getting dividends passive incomes every year





# ***RAY NEXUS BACKGROUND***

- Ray Nexus was founded out of a pure passion for business. Our goals, ambitions and inspirations have come together. Being a part of a tremendous business circle, with a great vision, a passion for change and with all the right skills. A company with a dedicated team of experienced Mergers & acquisition professionals, offering to buy businesses in the US and UK
- We are focusing on Manufacturing, Healthcare and Warehouses businesses.
- We go above and beyond to ensure that the client is satisfied, whether your a broker or a business owner. Explore the rest of our site to learn more about what we offer, and get in touch with any questions.



# ***BOARD MEMBER INFORMATION***

The board members of Ray Nexus, bring different types of experience to the table, with their own knowledge and understanding in each sector. Bringing in benefits to each industry, but all have a common goal and that is to grow the businesses to their full potential

Entrepreneur and Global Investor.

- Owner of multiple businesses in Real Estate & Development, Mobile Apps, Manufacturing and Investment Sector.
- +8 years Experience in the Engineering sector (Mechanical and Technical Engineering) +5 Years in Construction, 3 years in Private Security. 5 years in Property Development, Business development and management

Global Business owner, most recent purchase of a \$22M business. Have Mergers & Acquisition experience for over 10 years.

4 years experience in construction, primarily concrete work and hardscape

- Former Army veteran
- 30 years experience in Healthcare assisted living home care elderly and child care with disabilities.
- Director of nursing at a facility in pompano beach FL





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# THANK YOU

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